



# Predictive Procurement for High-Tech Manufacturing

**BETTER OUTCOMES, FASTER, AT SCALE**

## Take the complexity out of procurement and enhance your buying power with PPO

Arkestro's Predictive Procurement Orchestration (PPO) is helping organizations in industries with some of the most complex procurement challenges in the world use the latest advancements in machine learning and behavioral science to unlock value across the organization and strengthen supplier relationships. Using the power of prediction, Arkestro enables procurement teams to impact more spend - helping them source more, and spend less.

### Speed

Arkestro utilizes machine learning to enable procurement teams to organize data, run events, and find efficient market prices faster, **reducing lead times** from months to weeks or hours.

### Scale

Our data shows that our customers are running up to 3x more events, **extending their reach further** than before they used our predictive platform.

### Time To Value

Organizations using our platform see 16% of savings **within the first 60 days** - the time it takes just to get through the training manual of most SaaS tools.

### Supplier Commitment

Ease of use and autonomous dynamic feedback nudge suppliers throughout the process to give them a sense of how they are doing in negotiations - and crucially **what they need to do to win**.

## Amplify the impact of Procurement's influence for High-Tech Manufacturing

- ✓ Achieve **cost savings of 16%** within the first 60 days
- ✓ Run **3X as many events** using the PPO platform
- ✓ Reach more addressable spend **with the same resources**

### Customer success

"We're super happy to report that the incremental results look like a **16% savings** and this is on a commodity product that we've bought many times in the past. Within a week we had boots on the ground, we launched the project, we completed the project."

- Sean Park, Vice President Procurement and Transformation, ARM

### Quick Wins



AVERAGE TIME TO ROI

**60 DAYS**

**50%**  
INCREASE IN BUYER CAPACITY



**10.7 DAYS**

AVERAGE CYCLE SPEED

**Make your best buying decisions faster, across all categories of spend.**



For additional information contact us  
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