

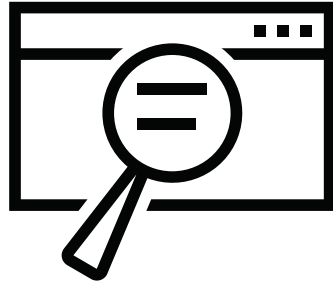
Defining Predictive Procurement

Predictive Procurement is the latest evolution of digital procurement; it represents the true digital transformation of procurement as it leverages technology to do things that were previously impossible. But, how did we get here?

THE DIGITAL ERA

1996 - 2010

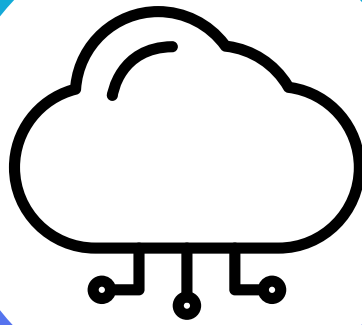
Procurement on the Web. Organizations used the internet to procure goods and services. Paper-based processes transition to electronic workflows.



THE SELF-SERVICE ERA

2010 - 2015

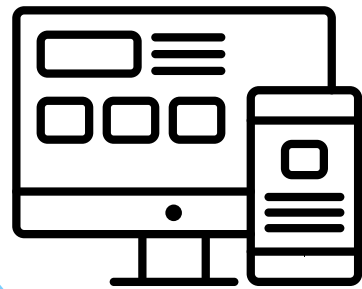
Procurement on the Cloud. The rise of Software-as-a-Service (SaaS) systems. No need to install/maintain software. The procurement software provider provides data encryption and updates.



THE "BEST OF BREED" ERA

2015 - 2020

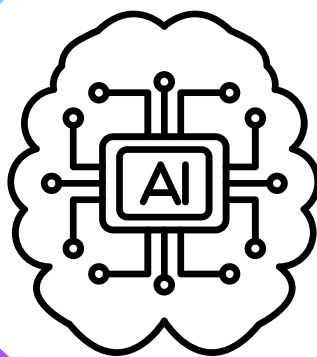
Procurement in Apps. Organizations adopt different software for each step of the procurement process that focus on specific challenges.



THE EMBEDDED INTELLIGENCE ERA*

2020 - Present

Predictive Procurement organizations leverage Arkestro's behavioral science, game theory and machine learning to predict and win.



Arkestro is the leading Predictive Procurement platform. Built to amplify procurement's impact.

Arkestro helps enterprises deliver a 2-5x lift on cost savings attributed to everyday purchasing and sourcing cycles.



You are here.

Learn more at arkestro.com