

# Understanding Tiered AUTOMOTIVE SUPPLIERS (And How PPO Can Help)



## Original Equipment Manufacturer (OEM)

The name brands we know and love such as GM, Ford, Volkswagen, etc. **Arkestro's Predictive Procurement Orchestration (PPO)** can sort through the countless tiers of automotive suppliers to find the best prices and suppliers to get the job done.

## Tier 1 Suppliers

Supply products close to their finished state (brakes, car seats, windshields). Reliant on the timeliness of Tier 2 & 3 suppliers. **PPO automates the purchasing process** so the OEM procurement team can focus on the strategic relationships with automotive suppliers.

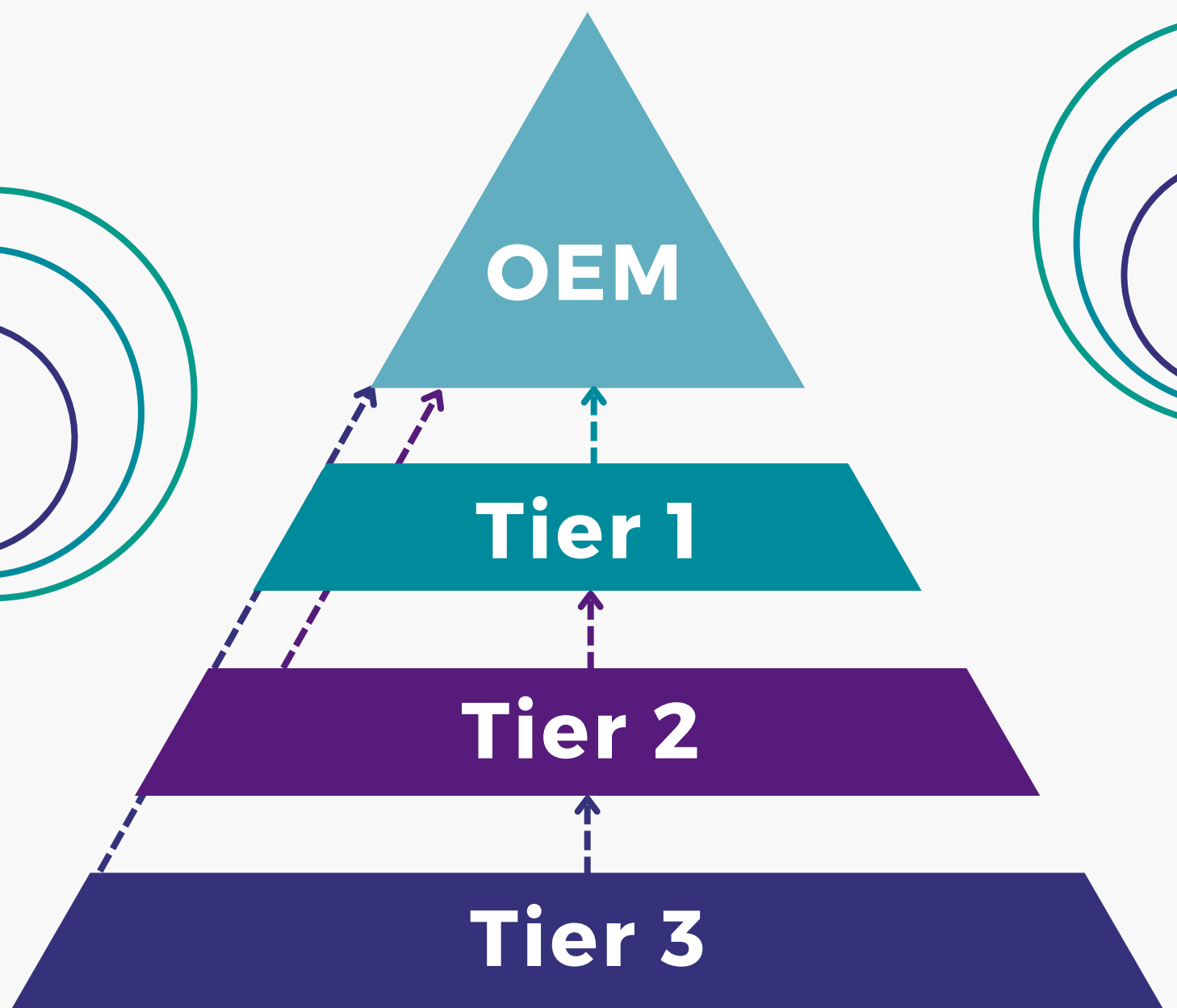


## Tier 2 Suppliers

These suppliers provide small and complex parts such as computer-chips. Typically held to strict safety standards, so when issues arise, production comes to a halt. **PPO provides supplier rankings** for slow response time, ethical practices, and cost to offer up alternative suppliers to engage with.

## Tier 3 Suppliers

Provide raw materials (metals, rubber, and plastics), sourced all over the world. **PPO provides "always-on" insights** to help flag supply chain impacts across the globe.



Learn how Arkestro can support your automotive sourcing strategy at [arkestro.com](https://arkestro.com).