

# Predictive Procurement

**Faster Decisions. Bigger Wins. Built for the Enterprise.**

Arkestro's Predictive Procurement accelerates enterprise spend transformation, using AI and game theory to unlock trapped savings and reduce risk, enabling teams to influence significantly more spend. By combining AI with Arkestro's deep Negotiation, Supplier and Process Sciences procurement teams can improve win-rates while strengthening supply chain agility.

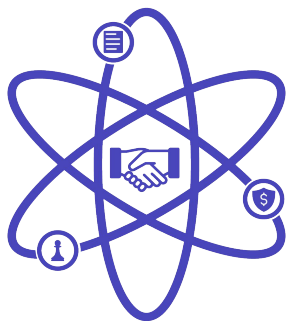
## Move Faster, Do More, and Deliver Bigger Savings with Arkestro

Our platform unlocks procurement's full potential to fuel business growth by:

- ✓ Accelerating Time to Savings
- ✓ Expanding Procurement's Reach
- ✓ Empowering Faster, Smarter Decisions
- ✓ Strengthening Resilience and Mitigating Risk
- ✓ Elevating Procurement's Strategic Role

## Predictive Procurement is powered by Arkestro's patented sciences

Arkestro brings these together to create Predictive Procurement—helping teams move first, negotiate smarter, and achieve more in a third of time. Without adding resources.



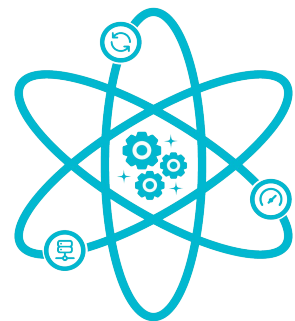
### Negotiation Science

Fact-based strategies that secure the best pricing and terms.



### Supplier Science

AI-powered supplier selection and engagement.



### Process Science

Automated workflows that accelerate procurement cycles.

# Predictive Procurement

Faster Decisions. Bigger Wins. Built for the Enterprise.

## The Predictive Procurement Payoff



Achieve **18.8%** savings on every **\$1M** of spend



Manage **3x** more spend with the same resources



Experience **60%** faster cycle times



Go **“Live in Five”** days



See payback in **45** days

## The Power of Game Changing Procurement

Performance Metric	Traditional Procurement	Predictive Procurement
Average Savings Identified	6%	18.8%
Average Payback Period	> 1 year post-deployment	45 days
Event Cycle Times	4 weeks	1.6 weeks
Deployment Period	8 months	Live in 5 days
Deployment Options	Integration via teams of contractors/IT resource	Standalone, or integration for scale - fast

### Trusted by

