



# Predictive Procurement for Oil & Gas

**BETTER OUTCOMES, FASTER, AT SCALE**

## PPO: Your bastion in a turbulent, ever-evolving energy market

Arkestro's Predictive Procurement Orchestration (PPO) is helping organizations in industries with some of the most complex procurement challenges in the world use the latest advancements in machine learning and behavioral science to unlock value across the organization and strengthen supplier relationships. Using the power of prediction, Arkestro enables procurement teams to impact more spend - helping them source more, and spend less.

**28%**

**Average savings on Direct Material and Spot Buy events (across several oil & gas customers)**

### Speed

Arkestro utilizes machine learning to organize data, run events, and find efficient market prices faster, **keeping you one step ahead in a highly volatile market.**

### Scale

Our data shows that our customers are running up to 3x more events, enabling them to **focus on other high value tasks** like redesigning their operating processes.

### Time To Value

Achieve cost savings with little risk within the first 60 days - allowing you to **reduce the cost of operations and boost efficiency.**

## Amplify the impact of procurement's influence

### Oil & Gas customers:

- ✓ Achieve **cost savings of 16%** within the first 60 days
- ✓ Run **3X as many events** using the PPO platform
- ✓ Reach more addressable spend **with the same resources**

## Quick wins



**AVERAGE TIME TO ROI**  
**60 DAYS**

**50%**  
**INCREASE IN BUYER CAPACITY**



**10.7 DAYS**  
**AVERAGE CYCLE SPEED**

**Make your best buying decisions faster, across all categories of spend.**



For additional information contact us  
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