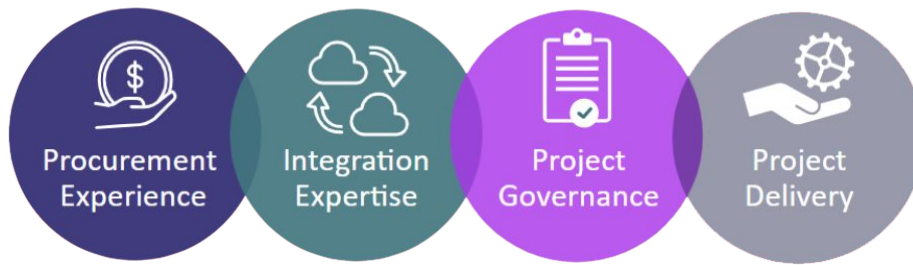


# Arkestro Professional Services Group



## Setting the TEMPO for Success

TEMPO is our proven methodology for setting the pace for success—with the goal of bringing you live in 5 days. Our years of experience managing customer events across hundreds of thousands of line items and all types of spend—direct, indirect, and services—allows us to offer a streamlined alternative to hard-to-implement ERPs.



## What is TEMPO?

- T Transition**  
Document program priorities, identify the project team, and conduct a preliminary risk assessment.
- E Exploration**  
Review current sourcing processes, create integration maps, set project KPIs, confirm roles, and gather data for events.
- M Momentum**  
Align on project governance, conduct demos & training, develop templates, and review supplier engagement strategy.
- P Performance**  
Configure events in Arkestro, invite suppliers, manage and track events, award, measure results, and capture feedback.
- O Ongoing Governance**  
Create and manage the project plan, schedule meetings, share weekly results, and develop the business case.

## It's More Than the Platform - It's the Process

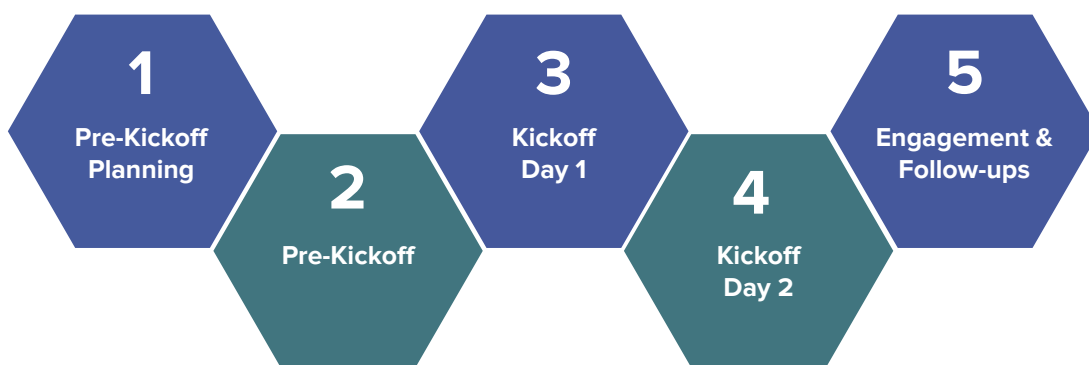
*"The Arkestro support team are always responsive and go above and beyond to help me identify and address every issue that has come up so far with amazing timeliness and expertise."*

**- Buyer at Leading Multinational Energy Company**

The TEMPO program streamlines implementation with a structured plan, ready-to-use assets, and full project visibility. Achieve savings that can offset subscription costs and start transforming your procurement process today. [Learn more.](#)

# Arkestro Live in 5 Program

The Arkestro Live in 5 Program, part of the comprehensive TEMPO methodology, is designed by our experienced [Professional Services Group](#) (PSG) to empower your procurement team with immediate access to real-world results, capturing actionable insights and delivering measurable value — all within *just five days*.



## Accelerate Time to Savings

- **Rapid Implementation:** Begin utilizing Arkestro's platform with *real events* in 5 days.
- **Generate Immediate Savings:** Cost savings from the first 45 days often offset the subscription license for Full Scale Implementation.
- **Rich Data Insights:** Gather valuable data points across multiple spend types and categories early in the process.
- **Prepare for Scaled Success:** Develop a solid foundation for scaling Arkestro across your organization.

## Approach

### Hands-On Training & Support

- Arkestro's PSG team delivers live, onsite user training.
- White-glove service ensures early event configurations drive maximum outcomes.

### Process Alignment

- PSG collaborates with your procurement team to document current systems and workflows.
- Design and alignment on future-state processes to ensure seamless transition to Arkestro leveraging best practices.

### KPI-Based Measurement

- Detailed tracking and reporting of project performance against key KPIs.