

PREDICTIVE PROCUREMENT FOR OIL & GAS

BETTER OUTCOMES,
FASTER, AT SCALE



YOUR STRONGHOLD IN AN UNPREDICTABLE ENERGY MARKET

In oil and gas, procurement operates under constant pressure—from rapid market swings to complex global supply chains. Arkestro's Predictive Procurement equips industry leaders with the latest in machine learning and behavioral science to overcome these challenges. The result is stronger supplier relationships and measurable value across the enterprise. With the power of prediction, procurement teams can influence a larger share of spend, secure better outcomes, and reduce costs.

AMPLIFY THE IMPACT OF PROCUREMENT'S INFLUENCE



Oil & Gas Customers

- Achieve cost savings of 16% within the first 60 days
- Run 3X as many events using Predictive Procurement
- Reach more addressable spend with the same resources

01

SPEED

Arkestro uses machine learning to organize data, run events, and find efficient market prices faster, keeping you one step ahead in a highly volatile market.

02

SCALE

Our customers run up to 3x more events, allowing them to focus on other high value tasks like redesigning their operating processes.

03

TIME TO VALUE

Achieve cost savings with little risk within the first 60 days, reducing the cost of operations and boosting efficiency.

04

28% AVERAGE SAVINGS

On Direct Material and Spot Buy events
(across several oil & gas customers)

QUICK WINS

Make your best buying decisions faster, across all categories of spend.

60 DAYS

Average Time to ROI

50%

Increase in Buyer Capacity

10.7 DAYS

Average Cycle Speed